

## **Executive Oil and Gas Business Masterclasses** **Unpacking the opportunities in Uganda's oil project**

The next 6 months are critical for any business intending to participate in Uganda's oil and gas value chain. Oil companies will shortly begin announcing the successful contractors for major project work streams who will also embark on identifying and subcontracting several business opportunities to level 2 contractors.

Our master classes aim at imparting critical knowledge of business origination and development in Uganda's oil and gas value chain.

**Date** 4th May 2021  
**Mode of delivery** In person  
**Venue** Cristal Advocates Offices  
**Fees** \$ 280 plus VAT

**Date** 7th May 2021  
**Mode of delivery** Online  
**Fees** \$ 250 plus VAT

**Bespoke trainings can also be run for organisations on request**

Contact Norah Amanya for additional course details and bookings

namanya@cristaladvocates.com (via email)  
or telephone: +256 414 671 274

### Facilitators

Complementary team of seasoned oil and gas practitioners with extensive local, regional and international hands on experience supporting governments, major oil and gas companies and their subcontractors to navigate legal, tax, accounting and operational issues in the oil and gas business value chain.



**Bill Page**



**Denis Yekoyasi Kakembo**



**Norah Amanya**



**Francis Tumwesige**



**Dickens Katta Asiiimwe**

See facilitators' profiles inside

## Areas to be covered in the Masterclass

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### **The political economy of the oil and gas industry**

- What is petroleum?
- Development of the petroleum industry 1850 – 1970
- Key developments over the last 50 years
- Evolution of Production Sharing Contracts
- Overview of oil and gas sector value chain
- The lifecycle of an upstream oil and gas project
- Development of the East African oil and gas industry
- Climate change and the future of the oil and gas industry

### **Overview of Uganda's oil and gas sector**

- State of Uganda's upstream oil and gas sector
- State of Uganda's midstream oil and gas sector
- State of Uganda's downstream oil and gas sector
- The role of different ministries and government agencies and departments

### **Route to market business opportunities**

- Procurement plans and strategies of the oil companies
- Business opportunities available on the kingfisher project
- Business opportunities available on the Tilenga project
- Business opportunities available on the East Africa Crude Oil Pipeline project

### **Bidding for oil and gas business opportunities**

- Structuring compliant bidding business vehicles
- Overview of the local content requirements
- Reserved business opportunities
- Checklist of bidding requirements

### **International experience**

- Pre Final Investment Decision (FID) and post FID experiences
- Mozambique
- Ghana
- Former Soviet Union

## Facilitators

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### Bill Page

Bill is a Senior Advisor with Cristal Advocates. He has concentrated on working with energy companies with a particular focus on cross border transactions and M&A since 1989 and is a leading global oil and gas and tax practitioner with wide international experience. Between 1986 and 1998, he worked in London with the UK tax authorities and Big Four accounting firms. From 1998 to 2004, he was based in Kazakhstan working across the Caspian region with Deloitte. He was in the region at the time it was developing its infrastructure for crude oil production with international investment following the collapse of the Soviet Union.

From 2004 to 2008, he worked in Russia where he led Deloitte's oil and gas industry group and established Deloitte's office in Sakhalin. He moved to East Africa in 2009 leading Deloitte's energy and resources industry group in Uganda, Kenya, Tanzania, Rwanda, Ethiopia and Mozambique. He was initially based in Kampala, Uganda later relocating to Dar es Salaam, Tanzania. Bill returned to the UK in 2014 supporting Deloitte UK teams working on outbound projects investing in Africa and was a key member of Deloitte UK's energy and resource practice until his retirement from the firm in September, 2018.

Bill has extensive experience advising oil and gas companies and their subcontractors, particularly on issues related to implementation of Production Sharing Agreements (PSAs) and concession agreements. Companies he has advised include: Shell, Statoil, BG Group, BP, Glencore, Petrobras, TNK-BP, ExxonMobil, Rosneft, Kazmuniagaz, Cove Energy, Halliburton, Schlumberger, Bechtel, Fluor, Tullow Oil, Total, Anadarko, Maersk, Africa Oil, the Oil and Gas Association of Tanzania among others. Bill has advised on mergers, disposals and acquisitions, group restructuring projects, transfer pricing, financing, negotiation and interpretation of mining and oil and gas concessions and PSAs, hydrocarbon transportation agreements, structuring cross-border transactions and the provision of tax advice to large infrastructure projects. He has been involved in negotiation of complex tax issues at ministerial level and has also supported clients involved in tax-related litigation, including national governments. He has also led cross-discipline teams on major due diligence, privatization and forensic projects.

Bill is a graduate of Oxford University and completed his inspectors' training with the UK Inland Revenue in 1989.

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### Dickens Katta Asiiimwe

Dickens leads the oil and gas practice at Cristal Advocates. He has an in depth appreciation of Uganda's oil and gas sector having served as the maiden Company Secretary of the Uganda National Oil Company (UNOC) and the Uganda Refinery Holdings Company Limited (URHC). UNOC represents the Government of Uganda commercial interests in the oil and gas sector while URHC represents government interests in the refinery project as well as managing the petrol based industrial park.

Dickens was instrumental in UNOCs formation and initial period of operation and also served as its head of Contracts, Negotiations and Advisory until May 2018. Prior to joining UNOC, Dickens was Legal Counsel at the Petroleum Directorate of the Ministry of Energy playing key legal advisory roles on the negotiation and implementation of PSAs, Joint venture and other oil and gas agreements. He was also part of the team that shepherded the process of enactment of the current Ugandan oil and gas Legislations and Regulations including the local content requirements.

He holds a Bachelor of Laws degree from Makerere University, a Post Graduate Diploma in Legal Practice and Masters of Laws degree in Petroleum Law and Policy from the University of Dundee in the United Kingdom.

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### Denis Yekoyasi Kakembo

Denis leads the energy and tax practice at Cristal Advocates. He is qualified both as a Lawyer and Chartered Accountant with vast experience serving the oil and gas industry in Sub Saharan Africa. Before joining Cristal Advocates, Denis had worked for close to 10 years with Deloitte and Touche where he started his career and rose to senior managerial positions.

At Deloitte, he lived and worked in Uganda, Kenya, Tanzania and the United Kingdom for over 6 years and subsequently became the firm's chief of staff for the Energy and Resources Industry Group seeing him play a lead advisory role in Uganda, Kenya, Tanzania, Mozambique, South Sudan, Somalia and Ethiopia. Companies he has advised include: Shell, Statoil, BG Group, Afren Plc, Petrobras, ExxonMobil, PTTEP, Halliburton, Schlumberger, Far Energy, Tullow Oil, Anadarko, Maersk, Africa Oil, the Oil and Gas Association of Tanzania and the Kenya Oil and Gas Association among others.

Denis is widely published and a regular commentator in the local, regional and international media and speaker at various forums regarding the taxation and financing of energy projects as well as the protection of large capital projects within the framework of international investment law.

He holds a Bachelor of Laws degree from Makerere University, a Post Graduate Diploma in Legal Practice and Masters of Laws degree in Petroleum Taxation and Finance from the University of Dundee in the United Kingdom.

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### Norah Namanya

Norah is an associate at Cristal Advocates. She is in the corporate and commercial department. Her interest is in energy, infrastructure, tax and project financing. She is also well versed with land conveyancing, banking, pension and legal drafting.

Norah holds a Master of Laws Degree (Oil and Gas) from the University of Aberdeen in the United Kingdom, a Post Graduate Diploma in Legal Practice from the Law Development Centre and a Bachelor of Laws degree from Uganda Christian University, Mukono, Uganda.

### Francis Ateenyi Tumwesige

Francis leads the litigation and dispute resolution practice at the firm. He is an Advocate of the High Court of Uganda with expertise in oil and gas, infrastructure and dispute resolution. He has been part of teams advising on projects in Uganda, Tanzania, Mozambique and South Africa. He specializes in regulatory compliance, national content, health and safety and dispute resolution.

He joined Cristal Advocates from Kizza, Tumwesige, and Ssemambo Advocates. He previously worked with the Advocates Coalition for Development and Environment (ACODE). He also undertook a traineeship with the oil and gas division of Webber Wetzel in Johannesburg, South Africa.

He holds a Bachelor of Laws degree from Makerere University, a Post Graduate Diploma in Legal Practice and Masters of Laws degree in Petroleum Law and Policy from the University of Dundee in the United Kingdom.

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